



AUDITED RESULTS FOR THE YEAR ENDED 31 DECEMBER 2024

The Directors of British American Tobacco Uganda Limited announce the audited results for the financial year ended 31 December 2024.

Gross Revenue (Ushs) 82.1bn -4%	Taxes (Ushs) 44.7bn -3%	Profit before tax (Ushs) 15.1bn +16%	Dividend per share (Ushs) 210 +16%
--	--	---	---

The results below have been extracted from the audited Financial Statements of British American Tobacco Uganda Limited, for the year ended 31 December 2024. The Financial Statements have been prepared in accordance with IFRS Accounting Standards and have been audited by KPMG Uganda, who have expressed an unqualified audit opinion.

Condensed Statement of Comprehensive Income for the year ended 31 December 2024

	2024 Ushs' m	2023 Ushs' m
Gross revenue	82,127	85,959
Excise Duty and Value Added Tax	(36,967)	(41,089)
Revenue	45,160	44,870
Total cost of operations	(30,276)	(31,872)
Profit from operations	14,884	12,998
Finance income/ (costs)	253	13
Profit before tax	15,137	13,011
Income tax expense	(4,831)	(4,101)
Profit after tax	10,306	8,910
Net revaluation Gain	-	2,103
Total comprehensive income	10,306	11,013
Basic and diluted earnings per share (Ushs)	210	182

Condensed Statement of Financial Position as at

	31 Dec 2024 Ushs' m	31 Dec 2023 Ushs' m
Capital and reserves		
Share capital	61	61
Revaluation surplus	14,410	14,659
Retained earnings	25,867	24,195
Shareholders' equity	40,338	38,915
Non-current liabilities	8,940	8,539
	49,278	47,454
Assets		
Non-current assets	15,735	30,513
Working capital		
Current assets	53,458	27,604
Current liabilities	(19,915)	(10,663)
Net working capital	33,543	16,941
Net Assets	49,278	47,454

Condensed Statement of Cash Flows for the year ended 31 December 2024

	2024 Ushs' m	2023 Ushs' m
Cash generated from operations	28,051	15,610
Net interest paid	(159)	(154)
Tax paid	(5,342)	(3,669)
Net cash from operating activities	22,550	11,787
Net cash used in investing activities	128	333
Net cash used in financing activities	(9,593)	(10,896)
Movement in cash & cash equivalents	13,085	1,224
At the start of the period	11,757	10,533
At the end of the period	24,842	11,757

Condensed Statement of Changes in Equity

	Share capital Ushs' m	Revaluation surplus Ushs' m	Retained earnings Ushs' m	Total Ushs' m
At 1 January 2023	61	12,819	25,279	38,159
Profit for the year	-	(263)	9,173	8910
Gain on revaluation	-	2,103	-	2103
Final dividend 2022	-	-	(10,257)	(10,257)
At 31 December 2023	61	14,659	24,195	38,915
At 1 January 2024	61	14,659	24,195	38,915
Profit for the year	-	(249)	10,555	10,306
Final dividend 2023	-	-	(8,883)	(8,883)
At 31 December 2024	61	14,410	25,867	40,338

Operating context

The macro-economic landscape was relatively stable and supportive to the business as demonstrated by low inflation, stable interest rates, stable local currency, and positive economic growth. Notwithstanding this relative stability, the Company's performance was impacted by high prevalence of illicit trade in tax evaded cigarettes, which continued to shrink the legitimate market.

Illicit trade in tax evaded cigarettes (estimated at 34% based on third party research) continues to adversely impact domestic revenues and deprive the government of an estimated Ushs 32 billion annually.

Illicit cigarette products are characterised by lack of digital tax stamps, absent or altered graphic health warnings, flavour features and are sold at significantly lower prices further enhancing their prevalence. It is imperative that the Government intensifies local enforcement efforts to stem the growing and alarming prevalence of illicit cigarettes in the market, and reiterate our call to Government for a multi-agency approach towards the enforcement of tobacco control laws.

Financial highlights

- Gross revenue declined by 4% to Ushs 82.1 billion while Excise Duty and Value Added Tax (VAT) decreased by 10% to Ushs 37.0 billion primarily driven by lower sales volume. Consequently, net revenue grew by 1% to Ushs 45.2 billion driven by improved product mix.

- Total cost of operations decreased by 6% to Ushs 30.0 billion reflecting the impact of lower sales volume and prudent cost management. This was further offset by rental income from leasing unutilized company property to a third party.
- Profit before tax increased by 16% to Ushs 15.1 billion primarily due to lower total cost of operations offsetting impact of volume reduction.
- Taxes in the form of Excise Duty, VAT and Income Tax decreased by 3% to Ushs 44.7 billion, driven by lower sales volume (lower Excise Duty and VAT), partly offset by growth in profitability (higher Income Tax).

Despite the challenges, our business demonstrated resilience, delivering strong results. We remain confident in navigating the environment and driving sustainable shareholder value.

Dividend

The Board of Directors has proposed a final dividend in respect of the year ending 31 December 2024 of USh 210 per share, to be recommended for approval by the shareholders at the Annual General Meeting to be held on 3 July 2025. The dividend, which is subject to withholding tax, will be paid on or about 30 July 2025 to shareholders on the register as at the close of business on 25 July 2025.

Kampala
20 February 2025

Enquiries may be addressed to the Company Secretary at P.O. Box 7100, Kampala, Telephone No. +256 312 200100.

By Order of the Board
Paul Mbuga
 S&L Advocates (DLA Piper Africa Uganda)
 Company Secretary